



# ADVANCED RISK MANAGEMENT SOLUTIONS PTE LTD

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## THE ARMS' GRAPEVINE

ARMS' PRODUCT PROFILED IN MERIDIEN RESEARCH



WHAT OTHERS ARE SAYING...

### MERIDIEN RESEARCH INC.

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<http://www.meridien-research.com/>

ARMS was honoured to be one of the few technology providers in risk management to be profiled by Meridien Research, one of the leading research firms in the financial services sector. In their research paper in February 1999, they have done a comparison of vendor-provided asset liability management solutions; focusing on analytical tools used, ability to perform multi-currency analyses, technology components provided and other synergistic applications available.

Table 3: Functionality Related to Multiple Currency Usage

Vendor	Product	Comments to Base Currency Using Split Rate	Comments to Base Currency Using Forward Rate	Multiple Currencies - Account Level	Multiple Currencies - Product Type	Multiple Currencies - Individual Contract	Multiple Currencies - Individual Cashflow
ARMS	AALMS	•	•	•	•	•	•
BancWare	Convergence	•	•	•	•	•	•
Cap Gemini	ALM II	•	•	•	•	•	•
Fair, Isaac/RMIT	RADAR	•	•	•	•	•	•
Fernbach	FSALM	•	•	•	•	•	•
IPS-Sendero	SVAL	•	•	•	•	•	•
Iris	RiskPro	•	•	•	•	•	•
Kamakura	KRM	•	•	•	•	•	•
Logica	BankMaster PRO	•	•	•	•	•	•
Oracle	Oracle Risk Manager	•	•	•	•	•	•
Quantitative Risk Management	QRM	•	•	•	•	•	•
Riskflow Technologies	ALMAN	•	•	•	•	•	•
SAP	Pulseman	•	•	•	•	•	•
	Strategy Analyzer	•	•	•	•	•	•
	Risk Analyzer	•	•	•	•	•	•

Source: Meridien Research  
 Note: \* Currency tagged at aggregate book level

ARMS is particularly strongly assessed in the sections on "Functionality Related Multi-Currency Used" and "Complementary Products Available".

Besides ARMS, some of the leading providers profile included competitors like BancWare, Cap Gemini, IPS-Sendero, Kamakura, SAP and Logica. We are proud to be assessed among the top vendors in terms of analysis, technology tools and related products.

Table 4: Complementary Products Available

Vendor	Product	Trade Transfer Pricing	Budget and Planning	Costing	Profitability	Regulatory Reporting	General Ledger	Credit Risk Analysis	Capital Allocation
ARMS	AALMS	•	•	•	•	•	•	•	•
BancWare	Convergence	•	•	•	•	•	•	•	•
Cap Gemini	ALM II	•	•	•	•	•	•	•	•
Fair, Isaac/RMIT	RADAR	•	•	•	•	•	•	•	•
Fernbach	FSALM	•	•	•	•	•	•	•	•
IPS-Sendero	Sendero Vision AL	•	•	•	•	•	•	•	•
Iris	RiskPro	•	•	•	•	•	•	•	•
Kamakura	KRM	•	•	•	•	•	•	•	•
Logica	BankMaster PRO	•	•	•	•	•	•	•	•
Oracle	Oracle Risk Manager	•	•	•	•	•	•	•	•
Quantitative Risk Management	QRM	•	•	•	•	•	•	•	•
Riskflow Technologies	ALMAN	•	•	•	•	•	•	•	•
SAP	Pulseman	•	•	•	•	•	•	•	•
	Strategy Analyzer	•	•	•	•	•	•	•	•
	Risk Analyzer	•	•	•	•	•	•	•	•

Source: Meridien Research  
 Note: \* Announced for general availability 2Q 1999



ARMS rated highly in the "Overall Evaluation"

Table 6: Overall Evaluations

Vendor	Analysis	Technology Tools	Related Products	Overall Ratings
ARMS	●●●	●●	●●●	●●●
BancWare	●●●	●●●	●●	●●●
Cap Gemini	●	●	●	●
Fair, Isaac/RMT	●●	●●●	●●	●●
Fernbach	●	●●	●	●
IPS-Sendero	●●	●●●	●●●	●●
Int	●●●	●●	●●	●●●
Kamakura	●●	●	●	●
Logica	●	●●	●●	●●
Oracle	●●●	●●●	●●●	●●●
Quantitative Risk Management	●●●	●●	●●	●●
Riskflow Technologies	●●	●	●	●
SAP	●●	●●●	●●●	●●

Source: Meridien Research

Meridien has also evaluated ARMS as one of two companies to watch. "The first (ARMS) is a very well established, small solutions vendor in Asia... ARMS, headquartered in Singapore, provides a one stop shopping for wholesale banking, treasury and accounting, in addition to analytical capabilities such as ALM and profitability analysis... Both stand to gain considerably as emerging markets begin to invest more heavily in risk management technology." says the report. "...ARMS is already experiencing momentum outside its home market. With customers throughout Asia and a few newer ones in Central Europe, ARMS has the potential to grow into more than jus a niche regional player.

Their livelihood does not depend on ALM, a characteristic they share with bigger players like Oracle and Sendero. They understand emerging market concerns and issues intimately, They incorporate a very advanced analytical capability and strong technology infrastructure. They do not have global breadth of others, but have a better scalability and the strongest footing of anyone in Asia, a rapidly growing market for these solutions..." (Research Report on Packaged ALM Solutions, February 1999, Merdien Research Inc.)

Meridien Research focuses current research on three areas: e•Financial Services, Risk Management, and Customer Management. Meridien Research is a unique provider of information, analysis, and opinion about strategic technologies. Meridien focuses exclusively on areas where technology decisions can have a significant impact on the success of the firm. Their key objective is to help companies use technology successfully to differentiate themselves and to gain an advantage in their markets.

For more information on ARMS and ARMS' products, please contact

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